

PROPERTY TAX MANAGEMENT SERVICES

Rising property values and inconsistent assessments often result in overpayment. SIB identifies opportunities to reduce your property tax burden and secures savings on your behalf.

\$74M

in average annual client savings

\$55B+

in spend ontology

11-34%

average savings found per client

10,000+

active clients

35+

years in business

TURN-KEY SERVICES TO INCREASE PROFITABILITY WITHOUT CHANGING ANYTHING.

- Vendor negotiations
- Strategic contract audits
- Rate and service level optimization
- Savings sustainment / ongoing vigilance

REALIZE 11-34% AVERAGE SAVINGS IN THE SPEND CATEGORIES WE OVERSEE.

Banking Fees ↗

34%

Waste & Recycling ↗

31%

Telecom ↗

28%

Merchant Services ↗

27%

Payroll Processing ↗

24%

Shipping ↗

21%

Utilities ↗

11%

Insurance ↗

11%

Property Taxes ↗

8%

IS YOUR PROPERTY OVER-ASSESSED?

We estimate that a significant portion of commercial properties are over-assessed. When assessments exceed fair market value, organizations end up paying more than necessary in property taxes.

The good news: property owners have the ability to appeal, and successful appeals can unlock meaningful, long-term savings.

HOW DO YOU KNOW?

Determining whether your property is over-assessed requires:

- Accurate, comparable property data
- Market-specific valuation expertise
- Deep understanding of local tax jurisdictions

Without this, it's difficult to confidently challenge an assessment.

HOW SIB HELPS?

SIB acts as an extension of your team to uncover and recover property tax savings.

- Review your property tax records across your portfolio
- Analyze fair market value based on comparable properties and market conditions
- Identify over-assessments and quantify savings opportunities
- Manage the appeal process from start to finish

Our team brings decades of experience working directly with tax assessors and local jurisdictions across the country.

THE CFO TAKEAWAY

With SpendBrain, organizations build a permanent spend advantage by transforming fragmented vendor and invoice data into cost intelligence that drives EBITDA. Ready to see your hidden savings?

[Book a Demo →](#)

CASE EXAMPLES

Quick Serve Restaurant Operator (78 Locations)

Savings: Commercial Property Taxes

- \$200,000 in verified annual property tax savings
- Identified 9 over-assessed properties and successfully appealed
- Conducted portfolio-wide market value analysis across all locations
- Managed the full appeal process, reducing internal workload
- Ongoing validation to ensure savings are sustained

Quick Serve Restaurant Franchise

Savings: Commercial Property Taxes

- \$1.1M+ in lifetime property tax savings achieved
- Reviewed 3,200+ locations, identified 194 for appeal
- 135 appealed, 124 settled, with remaining cases in progress

Restaurant Management Group (Casual Steakhouse Franchisees)

Savings: Bank Fees, Laundry, and Property Tax

- \$84,000 in commercial property tax savings
- \$200,000 in additional annual savings across bank fees and laundry
- Portfolio-wide cost reduction across 100+ locations

OUR PROVEN 3 STEP SAVINGS METHODOLOGY



Negotiate

Negotiate best in class pricing with your vendors.



Analyze

Analyze bills to find and correct errors and check contract compliance.






Achieve + Sustain

Right size services and perform account monitoring for ongoing savings opportunities.

WHERE TRADITIONAL AUDITS END, SPENDBRAIN BEGINS

SpendBrain™, SIB's AI-powered financial intelligence platform, continuously analyzes expense categories like bank fees, payroll, utilities, and vendor payments to help clients:

-  Flag anomalies and pricing drift in real time.
-  Predict future cost risk and inform budgeting.
-  Connect savings in one category to broader spend optimization strategies.

Even when a project begins as a one-time review, SpendBrain enables SIB clients to turn point-in-time savings into an ongoing financial advantage.

A SAMPLE OF OUR CLIENTS

