

UTILITY MANAGEMENT SERVICES

Seamless Transitions. Continuous Oversight. No Gaps in Service.

Utility transitions shouldn't slow your growth. SIB pairs expert execution with SpendBrain™ to eliminate delays, reduce errors, and ensure every account is set up right, helping you build a permanent spend advantage.

WHO WE WORK WITH

We support organizations managing complex, high-volume utility environments:

- Multi-site corporate and franchise businesses scaling rapidly
- Commercial real estate firms and operators
- Teams opening, closing, acquiring, or divesting locations
- Organizations undergoing new construction or expansion

WHERE THE GRID BREAKS DOWN

Utility account management is more complex than it appears. Without the right process in place, companies face:

- Delayed utility activations impacting revenue
- Service interruptions or shutoffs
- Billing errors and missed charges
- Manual coordination across multiple utilities and stakeholders
- Overburdened accounting and real estate teams

OUR APPROACH

SIB manages the full lifecycle of utility account management, combining deep expertise with a tech-enabled process for speed, accuracy, and visibility.

Account Transition Services

- Open and close services aligned to your project timeline
- Name and Tax ID updates
- Coordination with utility providers across all locations
- Deposit negotiation and rate class optimization
- Verification of successful activation and closure
- First and final invoice review for accuracy

New Construction Support

- Permit verification with local municipalities
- Coordination between utilities, engineers, and stakeholders
- Meter installation oversight before permit expiration
- On-site coordination when required

Our experienced team works directly with utility providers to ensure services are set up correctly and on time, eliminating delays and reducing risk.

WHY SIB?

- **Speed + Accuracy:** High-volume transitions completed quickly without sacrificing precision
- **Utility Expertise:** Established relationships across utility providers
- **Full Visibility:** Tech-enabled tracking of every account's status
- **Reduced Internal Burden:** We take work off your accounting and real estate teams
- **Spend Ontology Advantage:** SpendBrain™ structures your utility and vendor data into a connected spend ontology, enabling continuous monitoring, error detection, and ongoing optimization

WHERE TRADITIONAL UTILITY MANAGEMENT STOPS, SPENDBRAIN BEGINS

Managing utility accounts is only part of the equation. The bigger opportunity is understanding, and continuously optimizing, what you're spending. SpendBrain™ extends value beyond execution by structuring your utility and vendor data into a dynamic spend ontology.

This enables:

- Continuous monitoring of invoices for errors and anomalies
- Validation of charges against expected usage and rates
- Identification of savings opportunities across locations
- Ongoing visibility into utility spend performance

Instead of one-time accuracy, you gain continuous oversight, shifting from reactive fixes to your permanent spend advantage.

THE CFO TAKEAWAY

With SpendBrain, organizations build a permanent spend advantage by transforming fragmented vendor and invoice data into cost intelligence that drives EBITDA. Ready to see your hidden savings?

[Book a Demo →](#)

OUR CLIENTS

Representative sample of clients who have received utility account opening and closing transition services.

DOLLAR GENERAL



T Mobile

DOORDASH

BANK OF AMERICA

Public Storage

**HARBOR FREIGHT
TOOLS FOR SCHOOLS®**



CASE EXAMPLES

Representative sample of clients who have received utility account opening and closing transition services.

Panda Express Restaurants

Target Opening Dates Met for more than 100 New Construction Locations with Utility Connection Services

- Building 100+ freestanding restaurants.
- Provided early site assessment and planning.
- Provided effective project management, communication, and documentation.
- Helped to coordinate efforts between utility vendors and general contractors.
- Streamlined installations and made it easier to deliver projects on time.

Private-Equity Owned Fortune 500 Discount Retailer

Avoided \$6.75MM in Lost Revenue with a Better Utility Transfer Process

- Rapidly growing with 1,000 new store openings per year.
- The client was missing utility turnover deadlines and shutoffs were occurring frequently having a direct, negative effect on EBITDA.
- Managed the utilities transfer process and ensured that stores remained open and that all new accounts were set up properly in the client's system.
- Reduced # of stores getting closed due to utility shut off from 80 to 5 in the first year.
- Prevented loss of refrigerated and frozen inventory and ensured that stores remained up and operating—enabling them to avoid lost revenue.

Storage Unit Developer

Transferred 188 Utility Accounts in Seven Days

- Developer needed to complete 188 utility account transitions for newly acquired storage facilities.
- Lacked internal resources for negotiating utility rate structures, managing documentation, and navigating legal requirements.
- Enabled our client to avoid costly delays and service disruptions that could negatively affect their storage unit customers and bottom line.