

Enable your staff to remain focused on resident care and topline growth while drive sustainable cost reductions on your behalf.

Keep your elder care facility operations running smoothly with no changes to service levels, vendors, or operations.

5,700+
senior living
facilities reviewed

11-34%
average
savings

15+
spend
categories

500,000
pricing
benchmarks

\$0
upfront
costs

Turn-Key Services to Increase Profitability without Changing Anything.

- > Vendor negotiations.
- > Strategic contract audits.
- > Rate and service level optimization.
- > Savings sustainment / ongoing vigilance.

Realize 11-34% Average Savings in the Spend Categories We Oversee.

> Banking Fees	34%
> Waste & Recycling	31%
> Telecom	28%
> Payroll Processing	24%
> Elevator Maintenance	24%
> Linen / Laundry	16%
> Medical Supplies	11%
> Utilities	11%
> Food Costs	5%
> Property Taxes	8%

How You Win

- ✔ Save meaningful dollars per month on 15+ indirect spend categories.
- ✔ Liberate savings to pay for strategic new hires, improve employee retention, adopt automation, or refurbish facilities.
- ✔ Offset rising interest rate conditions.
- ✔ Realize enterprise uplift value without risk—we share only in a portion of the savings we achieve with fees held below the line.

Why SIB?

- ✔ We work with your vendors to strengthen relationships, find savings, and negotiate better pricing on your behalf.
- ✔ We are completely objective.
- ✔ We're not a vendor or affiliated with any.
- ✔ We operate in the background with complete objectivity and a frictionless approach.
- ✔ No heavy lift on your part to achieve savings.

See if We're a Good Fit. Take the First Step Now.

Submit your Vendor Transaction Data—a trailing 12 month look at all vendors you pay. We show you how much you spend in each expense category and list out all vendors. We provide recommendations on areas that we can impact with projected savings.

Contact Us 

Our Senior Living Experience.



Case Examples

> Bickford Senior Living with 65 Communities

Savings: Medical Supplies, Payroll Processing, Bank Fees, Energy, Cable/Satellite TV, and Printer/Copier

- \$117,000 in medical supplies savings; maintained service levels with incumbent vendor.
- \$90,000 in payroll processing fees.
- \$61,000 in banking fees.
- \$52,000 in deregulated energy savings for natural gas.
- \$36,000 in waste and recycling.

> Post-Acute Care Provider with 250 Skilled Nursing Centers and Senior Living Communities

Savings: Multiple Spend Categories and Class Action Lawsuit Recovery

- \$211,000 in document storage savings.
- \$200,000+ in telecom (alarm, cable/satellite TV, phone/internet, and printer/copier) savings.
- \$200,000+ in energy savings.
- \$135,000 in class action lawsuit recovery.
- \$123,000 in shipping costs.
- \$60,000 in waste removal savings.
- \$43,000 in payroll processing cost savings.
- \$9,000 in medical gas costs.

> Midwest Senior Living Operator with 65 Communities

Savings: Medical Supplies, Payroll Processing, Utilities, Trash Removal, and More

- \$117,000 in medical supplies savings.
- One time credit for \$28,000 in billing errors and \$50,000 in go-forward savings.
- \$65,000 in trash removal savings.
- \$52,000 in utilities savings through energy procurement in deregulated states.
- \$40,000 in bank fee savings across four banks.
- \$14,000 in savings for TV services.

