

## Solution Overview - Utilities Management for Energy, Waste, and Telecom

# Reduce cost and complexity across essential services.

Procure, manage, and avoid overspending in these complex, business-critical services with cost reduction, contract compliance, and a range of specialized services.

## Manage Energy, Waste, and Telecom with Confidence and Strategic Support.

Do you have multiple facilities in multiple regions? Common challenges associated with managing essential services spend include: billing and invoice complexity, local regulations, meeting sustainability goals, security concerns, and constantly changing technologies. SIB can help:

- Procure, optimize, and manage best-in-class energy programs.
- Secure and maintain fair market pricing for waste and recycling services.
- Achieve true optimal telecom costs with rightsized networks modernized to prepare for blockchain.
- Advance sustainability goals and satisfy ESG reporting requirements.

## Address Your Complete Utilities Spending on Energy, Waste, and Telecom to Improve Your Operations and Profitability.



### Utility Bill Pay and Vendor Management

- Outsource utility AP functions: gathering, consolidating, reviewing, paying bills, as well as handling disputes and exceptions.
- Ensure bills are accurate and payments are timely.
- Avoid late fees and shutoffs.



### Utility Expense Management

- Understand best-in-class pricing, terms, and conditions for utilities.
- Capture utility rate reduction opportunities in regulated and deregulated markets.
- Rightsized equipment, services, and networks
- Negotiate or optimize contracts, service levels, and vendors.
- Ensure accurate billings with monthly line-item auditing.



### Reporting and Analytics

- Gain a clear view of your utilities usage and spend data for faster, better decision making.
- Streamline ESG and sustainability reporting compliance.
- Achieve contract and regulatory compliance.



### Solution Design and Execution

- Devise and deploy your most cost-effective utility solutions.
- Eliminate waste, introduce efficiency-driving alternatives.



### Location Open and Close

- Transition accounts properly to avoid disconnects, shutdowns, and service disruptions.
- Keep your business running on schedule and without delays.

**500,000+**pricing  
benchmarks**8,000+**clients  
served**\$4B+**in savings  
delivered**11%**average energy  
savings**30%**average waste and  
recycling savings**28%**average telecom  
savings

## Unlock Savings on Essential Services.

SIB offers access to dedicated experts, benchmarking data, and proprietary software in all three major spend areas to help you balance your business priorities and implement the best possible utility solutions for your needs.

## Many Businesses Just Like Yours Are Already Optimizing Essential Services with SIB.

We serve mid-market, large enterprise, and multi-site franchisee operators.

- Commercial Office Space
- Government
- Healthcare / Hospitals
- Hospitality
- Manufacturing
- Restaurants
- Senior Living
- Student Housing
- Telecommunication Carriers

## Utility Spend Optimization Success Stories.

[Visit our case library](#) to learn more about our work and the results you can expect to achieve.



(Sage Management is a Proud Solution Provider)



## Start Spending Smarter in Five Easy Steps.

- 1 Provide your vendor transaction report  
▼
- 2 Define savings opportunities.  
▼
- 3 Analyze and negotiate full savings.  
▼
- 4 Implement approved savings strategies.  
▼
- 5 Validate ongoing savings and vendor compliance.

## See How We Can Help You Spend Smarter

Get started easily and quickly with a no-risk, comprehensive evaluation of your vendor transaction history and put our market intelligence and industry expertise to work.

[Contact Us](#)

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