

Rapidly reduce costs and enhance portfolio company EBITDA performance with a no-risk, no-friction approach.

Optimizing costs for portfolio companies doesn't require any operational changes.

11-34%
average savings

15+
spend categories

\$26 Billion
pricing database

1,700+
PE portfolio
companies served

\$0
upfront costs

Unlock Greater Enterprise Value, Faster.

SIB offers a simple, quick path to additional value while portfolio company management teams stay focused on bigger picture revenue generation.

Turn-Key Services to Increase Profitability without Changing Anything.

- > Contract compliance audit
- > Rate and service level optimization
- > Savings sustainment / ongoing vigilance

Realize 11-34% Average Savings in the Spend Categories We Oversee.

> Banking Fees	34%
> Telecom	28%
> Insurance	11%
> Software Licenses	12%
> Waste & Recycling	31%
> Utilities	11%
> Shipping and Fulfillment	21%
> Merchant Services	27%
> Medical Supplies	10%
> Property Taxes	8%
> Payroll Processing	24%

Other Private Equity Firms and PortCos Are Already Driving Value with SIB.

We serve mid-market, large enterprise, and multi-site franchisee operators.

- > Healthcare / Hospitals
- > Hospitality
- > Manufacturing
- > Multifamily
- > Restaurants
- > Retail
- > Senior Living
- > Service Companies

How You Win

- ✓ Save meaningful dollars per month on 15+ indirect spend areas.
- ✓ Free up cash to reduce debt and fund growth initiatives.
- ✓ Offset rising interest rate conditions.
- ✓ Realize enterprise uplift value without risk—we share only in a portion of the savings we achieve with fees held below the line.

Why SIB?

- ✓ SIB provides a service to make your portfolio companies more profitable.
- ✓ We're not consultants—we don't take a seat at the management table.
- ✓ We operate in the background with complete objectivity and a frictionless approach.
- ✓ No heavy lift on your part to achieve savings.

Not All Money Is Created Equal

\$100,000 in sales = \$100,000 **minus** cost of labor and goods sold.

\$100,000 in savings = \$100,000

Start Generating EBITDA Improvements Today.

Simply introduce us to your portfolio company CFOs and we will take it from there!

Contact Us 