



FIXED COST
REDUCTION

Kevin Flounders, Chief Executive Officer



Kevin Flounders joined SIB Fixed Cost Reduction in November 2018 after more than 25 years in the telecom industry. His decades of leadership success help drive SIB's growth by continually improving operations, employee retention, and business development while expanding SIB's service offerings. Kevin's focus at SIB revolves around client and employee engagement.

Kevin's telecom career began at 19 when his father, who owned a one-man residential cabling company, fell ill. Kevin took over the company and grew it into Comstar Technologies, a technology integration firm focused on VoIP, data, and physical Infrastructure. Comstar grew from \$136K in revenue to \$50 million through organic growth, acquisitions, and strategic partnerships. He attributes his success in part to building a thriving company culture with high employee satisfaction, loyalty, and retention. Comstar continues to grow as a full-service provider of business cloud and onsite phone systems, IT services, cabling, A/V, and security systems for clients across the US, Canada, Mexico, South Africa, and China. Kevin sold Comstar Technologies in 2018 and now serves on its board of directors.