

Whiteford's Inc.

April 10, 2013



To whom it may concern,

Whitefords, Inc. is an owner/operator of several restaurant concepts, including KFC, Arby's, and Taco Bell. We signed up for an SIB review because we are always looking for extra savings and we figured we would have nothing to lose.

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The team at SIB made us glad to have signed up with them. They were courteous and professional, and ended up saving us tens of thousands of dollars annually. As a fast-food franchisee, I appreciated the fact that SIB took the time to examine the distinct needs of my particular business. They knew to target cost savings in areas like grease trap cleaning and hood cleaning, whose recurring costs have a tendency to add up in this industry.

After experiencing an SIB review, I now understand why SIB came so highly recommended. The experience was very positive for Whitefords, Inc., and I would be happy to serve as a reference to other companies considering an SIB review.

Sincerely,

A handwritten signature in black ink, which appears to read "Jake Raşor, III". The signature is written in a cursive style with large, sweeping loops. Below the signature, the name "Jake Raşor, III" is printed in a standard, sans-serif font.

Jake Raşor, III