



Re: Reference Letter

Dear Sir or Madam,

I'm writing to attest to my positive experience dealing with **SIB Development & Consulting, Inc.** SIB reviewed vendor expenses for my company, Westar Foods, Inc., and I was impressed by the results they achieved. In addition to recovering credits for past billing errors, SIB succeeded in negotiating new rates from our vendors, dramatically reducing our future costs.

I especially appreciated the breadth of SIB's service offerings. They are a one-stop shop for all kinds of cost reduction. Rather than relying on different experts to review each aspect of our vendor services – be it telecom, pest control, utilities, or others – we could instead turn to SIB's team and count on them to cover all the bases.

SIB's work resulted in a reduction of our fixed costs by tens of thousands of dollars a year. Since they were so successful working for Westar Foods, I have no doubts they can replicate this success for other clients. I am pleased to serve as a reference for SIB.

Sincerely,

Frank Westermajer  
President

