



09/14/2015

To Whom It May Concern:

Thunderbird LLC is a multi-location franchisee of Buffalo Wild Wings. We recently completed a successful expense review from SIB Fixed Cost Reduction, and are writing to recommend their services to other restaurant operators and franchisees.

SIB knew exactly where to look for ways to save money and found several areas of opportunity. They conducted very diligent work in these areas, and spent significant time and resources to present detailed options for our consideration. Importantly, SIB performed the review without disrupting our long-standing relationships with certain vendors.

SIB's services seem tailor-made for companies like ours, with multiple locations and considerable operating costs from vendors and service providers. Because they were able to do such good work for us, we are confident they could provide similar benefits to other franchisees.

Sincerely,

Aaron Miller
Owner
Buffalo Wild Wings
Thunderbird LLC
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