

April 8, 2015

To Whom It May Concern,

I am writing to recommend the team at SIB Fixed Cost Reduction for their expense auditing services. My company, Thunder Pizza Ltd., is a Pizza Hut franchisee with several locations in Ontario.

SIB came to us with a successful track record working with other Pizza Hut and Yum Brands franchisees. However, they didn't have a lot of experience working with companies in Canada, and I was skeptical that they would be able to find any meaningful savings for us. We have good, longstanding relationships with our vendors and service providers, and I was confident that we were getting a good value on those services.

I was very impressed to see SIB come back with specific, tangible recommendations for how to save a considerable amount of money on our monthly bills. SIB was able to apply their knowledge and pricing data to our accounts and negotiate a new waste removal deal that was better than I thought possible. They did all this while keeping us with our same service provider we have known for years.

SIB seemed to have a great sense of where the best cost reduction opportunities were to be found, and they helped us capitalize on it. Having seen SIB's results, I am confident that their expertise could get results for any company, no matter their size, location, or expenses.

Best regards,

A handwritten signature in blue ink, appearing to read "Dan Coghlan".

Dan Coghlan
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