



## Staab Management Company

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February 4, 2014

To Whom It May Concern:

Staab Management Company got started with SIB Development & Consulting after meeting at the Pizza Hut Convention in Orlando, FL. As a Pizza Hut franchisee, we were intrigued by what SIB had to offer.

After going through a review with SIB, it has been extremely beneficial to have an outside team double-check the work we do internally as well as the deals we have set up as a Yum franchisee. It was also nice to use their expertise to gain savings on some of our telecom services that we could not get on our own.

I would recommend that any other franchisee looking to make sure they are enjoying the lowest rates possible contact SIB for a review.

Sincerely,

A handwritten signature in black ink that reads "Kirk D. Shuck". The signature is written in a cursive style with a horizontal line under the last name.

Kirk D. Shuck  
Chief Financial Officer  
Staab Management Company