



Fulco Group
10517 York Road
Cockeysville, Md. 21030
(410)316-1040

July 30, 2013

To all business owners and managers:

The Fulco Group owns and operates Jiffy Lube locations throughout Maryland. This is a very competitive industry in which any reduction in costs can result in an improved profit margin and a competitive advantage over other businesses.

SIB Development came to us offering a risk-free review, so we decided to take them up on it. They ended up finding us new savings opportunities in a variety of spending categories.

When a few simple changes in pricing and service plans can result in this level of cost savings, it only makes sense to call in a company like SIB and take advantage of their expertise. We're glad we chose SIB, and we would recommend others do the same for their own benefit.

Sincerely,

A handwritten signature in black ink, appearing to read 'FF', written in a cursive style.

Frank Fulco