



To Whom It May Concern,

Our companies, 4099 Inc. and 10884, Inc., own and operate two Burger King locations in Kentucky and Indiana. We heard about SIB Development & Consulting at our Tri State Franchisee Association meeting. Having recently undergone an SIB review, you can add us to the list of satisfied clients.

SIB quickly and efficiently reviewed our monthly costs and determined that we could save money on our waste collection, telecom services, and pest control. By seeking rate reductions from our vendors and service providers, SIB got us much better deals in these spending categories. The changes were quick and easy, and won't diminish our service. We were very happy with the results of the review – this is simply found money.

As small business owners, we're always looking for ways to improve our bottom line. SIB came on as a partner and worked with us to negotiate deals as good as the major players in the industry enjoy. We will benefit from those savings for years to come, and we are thankful we chose to sign up with SIB.

Sincerely,

A handwritten signature in black ink, appearing to read "Michael D. Metcalf".

Michael D. Metcalf  
President