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To Whom It May Concern,

At Coffee Regional Medical Center, we know how important it is to keep fixed-costs low in the healthcare industry.

With this goal in mind, we recently hired SIB Development & Consulting to do a review of the bio-waste services at our facility. After providing a minimal amount of bills, we were impressed to see SIB discern the full picture of our service structure. From there, they were able to recognize a billing error while at the same time negotiating our rates down to best-in-class levels. The final result was that they were able to do more than we ever expected – they got us a refund for our billing error and cut our bio-waste costs by 21%.

Because of this success, we have engaged SIB to look at eight more spending categories and we look forward to even more savings.

SIB has developed an effective, methodical approach toward cutting costs, and we benefited greatly from their expertise. Based on our experience, we would certainly recommend their services to others looking to streamline their fixed costs.

Sincerely,

A handwritten signature in cursive script that reads 'Donny Bradshaw'.

Donny Bradshaw
Decision Support/Cost Accounting
Coffee Regional Medical Center