



Foundation House
at Northgate

A Retirement Community Sponsored by Educators
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Dear Sir or Madam,

SIB Fixed Cost Reduction did a great job reducing fixed costs at our facility, and we would gladly recommend them to other senior living facilities. Their service model was a perfect fit for our operations and has left us in a much better position financially.

SIB's team seemed to know exactly which expenses to target, and succeeded in negotiating long-term price reductions in a variety of spending areas, including elevator maintenance, printer/copier maintenance, phone/internet service, and especially our cable television service.

We were able to implement these savings without changing our vendors or services, and the result is simply found money that will return a benefit to us for years to come. At every step of the process, we have been impressed by SIB's ability to find meaningful savings without disrupting our services or vendor relationships whatsoever. We are convinced that SIB provides a unique and valuable service to senior living facilities and any other companies with high operating costs.

Sincerely,

Aandra Morgan
Administrator