

February 8, 2017

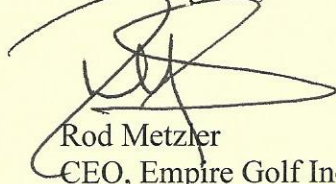
To Whom It May Concern:

For 30 years, Empire Golf has managed quality golf courses in the greater Sacramento, CA area. Part of our success has been rooted in our continuous desire to keep our costs under control. I was introduced to SIB Fixed Cost Reduction through their partnership with the NGCOA, and decided to work with them to help us to advance this mission.

We sent SIB our recent bills and they quickly got to work analyzing our vendors, services, pricing, and plans. SIB's deliverable product was a very detailed report specifying tangible action steps we could take to reduce these costs. SIB negotiated better pricing without affecting our services at all, and our time commitment was minimal. Overall, SIB reduced our telecom and electricity costs by thousands of dollars per year, and we are very pleased with these results.

SIB's knowledge and experience resulted in a successful reduction in our costs. We are glad to have worked with SIB and we recommend them to other course owners and operators around the country.

Sincere regards,



Rod Metzler  
CEO, Empire Golf Inc.



**Empire Golf**

Providing a quality golf experience since 1986

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