



Headquartered in Houston, Texas, Continental Carbon provides the highest quality carbon products, patented reactor innovations and technologies, and key products to the rubber goods market place. Our mission is to be a quality conscious, ethical, and preferred developer, manufacturer, and marketer of carbon products. Paying close attention to our recurring expenses directly affects our bottom line and helps us to fulfill this mission.

My overall impression of SIB Fixed Cost Reduction is very positive. The company took the lead and did a good job renegotiating improved terms on our waste removal contracts. Their monthly billing report shows a very detailed itemization of savings by location. Whenever I had a question about billing, I always received a courteous and prompt response.

Regards,

A handwritten signature in blue ink that reads "Tom Carroll".

Tom Carroll
Vice President & Chief Financial Officer
Continental Carbon Company