



BGR Holdings, LLC
19309 Winmeade Dr, Suite #333
Lansdowne, VA 20176

To Whom It May Concern:

My company, **The Burger Joint**, is an up-and-coming restaurant concept that is in the process of expanding nationally. The markets we serve are highly competitive, and it is essential to take advantage of any opportunity to improve profit margins.

Because of this, we decided to take a chance with SIB Development & Consulting and see if they could improve our fixed cost situation. We asked them to review several of our spending categories, which they offered to take on without any upfront cost to us. SIB succeeded in lowering service rates and optimizing our service schedules.

SIB's work made **The Burger Joint** a leaner, more efficient operation, and left us all the more ready for the next steps in our growth as a company. We are glad to have worked with them and we would be happy to serve as a reference to any other business considering an SIB review of their own.

Regards,

Nate Ripley
President of Operations
BGR The Burger Joint