



Headquartered in Houston, Texas, Continental Carbon provides the highest quality carbon products, patented reactor innovations and technologies, and key products to the rubber goods market place. Our mission is to be a quality conscious, ethical, and preferred developer, manufacturer, and marketer of carbon products. Paying close attention to our recurring expenses directly affects our bottom line and helps us to fulfill this mission.

My overall impression of SIB Fixed Cost Reduction is very positive. The company took the lead and did a good job renegotiating improved terms on our waste removal contracts. Their monthly billing report shows a very detailed itemization of savings by location. Whenever I had a question about billing, I always received a courteous and prompt response.

Regards,

A handwritten signature in blue ink that reads "Tom Carroll".

Tom Carroll
Vice President & Chief Financial Officer
Continental Carbon Company

LEE CONTAINER CORPORATION



April 29, 2015

To Whom It May Concern:

Lee Container Corporation is a manufacturing company with 36 active production lines spread among three large facilities in Georgia, Texas, and Iowa. Given the size and complexity of our operations, we have considerable operating costs, and we turned to SIB to find ways to reduce those costs.

SIB focused specifically on our utilities and telecom costs, and found several savings opportunities. In addition to negotiating lower pricing for our telecom services, SIB conducted detailed work to review our services and found that there were certain DSL lines we hadn't been using, as well as a phone line that wasn't even properly connected. Not only did SIB remove these unused services to save us money going forward, but they also successfully obtained credits for our past billing for the dead phone line. This review really proved SIB's attention to detail, and it paid off for us.

SIB brought in a capable staff and a proven process, and their expertise produced results for Lee Container Corporation in a way we could not have replicated internally. We believe it would make sense for any manufacturer or other company with large production/warehouse facilities to use SIB for their cost reduction services.

Sincerely,

A handwritten signature in black ink, appearing to read "Robert Varnedoe", with a long horizontal flourish extending to the right.

Robert Varnedoe
President

Date: 8/11/10

August 11, 2010

TO: [REDACTED]
FROM: Karen T. Caulfield, Office Manager
SUBJECT: [REDACTED]

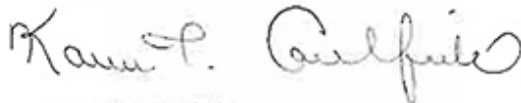
To whom it may concern,

As a manufacturing company, we are often approached by consulting companies that work on a contingency basis. We normally work with them because we feel we have nothing to lose. If they save us money, great, if not, it does not cost us anything. In the past 10 years, we have worked with numerous other firms who were unable to find savings.

When we were approached by SIB, we figured they were another company that would not be able to produce results. We were shocked when their savings report showed a 32% reduction in our telecom costs. In this environment, where every penny counts, the time it took my staff to collect the documents needed for SIB, produced thousands of dollars in profits through reduced costs. I would highly recommend SIB to any company looking to reduce costs.

Sincerely,

Sincerely,



Karen T. Caulfield
Office Manager