

# Atlantic Coast Enterprises, LLC

I am writing to give my personal recommendation for SIB Development & Consulting, a company Atlantic Coast Enterprises, LLC recently hired in an effort to reduce our monthly bills. We turned to SIB for their experience finding savings for businesses like ours, and they succeeded in their review.

Atlantic Coast Enterprises, LLC owns and operates 52 Jiffy Lube locations. While we have a variety of vendor expenses, telecom and waste costs in particular can be surprisingly high. Factor in the complexity of dealing with many different service providers at our various locations, and the monthly expenses really add up.

SIB's team used their knowledge and experience to audit our bills and come up with a plan to maximize cost savings going forward. Their approach resulted in the removal of fraudulent charges from our telecom bills and a substantial reduction in both telecom and waste rates that will result in tens of thousands of dollars in annual savings for Atlantic Coast Enterprises.

We are grateful to SIB for their thorough and effective service, and we recommend them to others.

Best regards,

*Daniel Roman*  
CFO, Atlantic Coast ENT, LLC

## Corporate Office

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To all business owners and managers:

The Fulco Group owns and operates Jiffy Lube locations throughout Maryland. This is a very competitive industry in which any reduction in costs can result in an improved profit margin and a competitive advantage over other businesses.

SIB Development came to us offering a risk-free review, so we decided to take them up on it. They ended up finding us new savings opportunities in a variety of spending categories.

When a few simple changes in pricing and service plans can result in this level of cost savings, it only makes sense to call in a company like SIB and take advantage of their expertise. We're glad we chose SIB, and we would recommend others do the same for their own benefit.

Sincerely,

Frank Fulco