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January 5, 2016

To Whom It May Concern:

Our company provides pipeline construction and support services to various clients in the energy industry. As a contractor, it is essential to keep our costs low to remain competitive. SIB Fixed Cost Reduction has been very helpful to us, and we would like to recommend them to other companies who could use some help examining and reducing their costs.

We were impressed by the long list of expense categories that SIB has experience in reviewing. We chose the ones that applied to us and SIB's staff quickly got to work reviewing them. In the end, their team discovered several ways to save us money, which added up to more than \$15,000 annually.

We enjoyed working with SIB and we think our experience proves that their work can be valuable to virtually any type of company with regular monthly bills. We would gladly recommend the team at SIB.

Sincerely,



July 12, 2016

To Whom It May Concern,

As one of the fastest-growing companies in California, Meathead Movers has experienced continuous expansion and success since we started. However, with all of that growth comes a lot of new facilities, services, and expenses, and it's hard to keep track of all of them. It's especially hard to determine whether you're getting the best deal from your vendors and service providers, and there's little time to negotiate.

That's why we asked SIB Fixed Cost Reduction to examine these services for us and use their experience – as well as their own team and resources – to make it easy to review these costs. SIB started their review in March, and just recently wrapped it up and issued their recommendations.

We were glad to hear that SIB found over \$11,000 in annual savings opportunities for Meathead Movers, lowering our bills for HR services such as payroll processing, employee background checks, and workers' compensation insurance. These measures will help us keep our expenses under control for years to come.

SIB's team was hardworking and professional, and we enjoyed working with their whole group. They provide a valuable service and we are happy to offer our recommendation for their services.

Sincerely,

Aaron Steed

Aaron B. Steed, CEO/President
Meathead Movers, Inc.

February 8, 2017

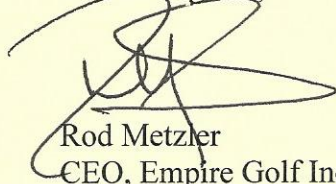
To Whom It May Concern:

For 30 years, Empire Golf has managed quality golf courses in the greater Sacramento, CA area. Part of our success has been rooted in our continuous desire to keep our costs under control. I was introduced to SIB Fixed Cost Reduction through their partnership with the NGCOA, and decided to work with them to help us to advance this mission.

We sent SIB our recent bills and they quickly got to work analyzing our vendors, services, pricing, and plans. SIB's deliverable product was a very detailed report specifying tangible action steps we could take to reduce these costs. SIB negotiated better pricing without affecting our services at all, and our time commitment was minimal. Overall, SIB reduced our telecom and electricity costs by thousands of dollars per year, and we are very pleased with these results.

SIB's knowledge and experience resulted in a successful reduction in our costs. We are glad to have worked with SIB and we recommend them to other course owners and operators around the country.

Sincere regards,



Rod Metzler
CEO, Empire Golf Inc.



Empire Golf

Providing a quality golf experience since 1986

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