



July 12, 2016

To Whom It May Concern,

As one of the fastest-growing companies in California, Meathead Movers has experienced continuous expansion and success since we started. However, with all of that growth comes a lot of new facilities, services, and expenses, and it's hard to keep track of all of them. It's especially hard to determine whether you're getting the best deal from your vendors and service providers, and there's little time to negotiate.

That's why we asked SIB Fixed Cost Reduction to examine these services for us and use their experience – as well as their own team and resources – to make it easy to review these costs. SIB started their review in March, and just recently wrapped it up and issued their recommendations.

We were glad to hear that SIB found over \$11,000 in annual savings opportunities for Meathead Movers, lowering our bills for HR services such as payroll processing, employee background checks, and workers' compensation insurance. These measures will help us keep our expenses under control for years to come.

SIB's team was hardworking and professional, and we enjoyed working with their whole group. They provide a valuable service and we are happy to offer our recommendation for their services.

Sincerely,

*Aaron Steed*

Aaron B. Steed, CEO/President  
Meathead Movers, Inc.