



November 19, 2015

To Whom It May Concern:

Earlier this year, McKean Defense was referred to SIB due to their expertise in reviewing and reducing operating costs for large companies like ours. After reviewing SIB's credentials, we decided to work with them, and the project has paid significant dividends. Given our positive experience with SIB, we are writing to offer our recommendation for their services.

SIB provided an extra set of eyes to scrutinize our company's vendors and service providers for overcharges and inefficiencies. By referencing best-in-class rates and service plans from similar companies, SIB was able to quickly spot opportunities to secure a better deal.

The project resulted in a notable reduction in our administrative operating costs, including payroll processing services and printer/copier maintenance services. For a company with a large white-collar workforce and expenses to match, this is a real help and will yield benefits for years to come.

In light of this successful project, McKean Defense would like to issue our highest professional recommendation for SIB Fixed Cost Reduction.

Sincere regards,

A handwritten signature in blue ink that reads "David B. Walls".

David B. Walls
Chief Financial Officer

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