

LEE CONTAINER CORPORATION



April 29, 2015

To Whom It May Concern:

Lee Container Corporation is a manufacturing company with 36 active production lines spread among three large facilities in Georgia, Texas, and Iowa. Given the size and complexity of our operations, we have considerable operating costs, and we turned to SIB to find ways to reduce those costs.

SIB focused specifically on our utilities and telecom costs, and found several savings opportunities. In addition to negotiating lower pricing for our telecom services, SIB conducted detailed work to review our services and found that there were certain DSL lines we hadn't been using, as well as a phone line that wasn't even properly connected. Not only did SIB remove these unused services to save us money going forward, but they also successfully obtained credits for our past billing for the dead phone line. This review really proved SIB's attention to detail, and it paid off for us.

SIB brought in a capable staff and a proven process, and their expertise produced results for Lee Container Corporation in a way we could not have replicated internally. We believe it would make sense for any manufacturer or other company with large production/warehouse facilities to use SIB for their cost reduction services.

Sincerely,

A handwritten signature in black ink, appearing to read "Robert Varnedoe", with a long horizontal flourish extending to the right.

Robert Varnedoe
President