



PO Box 100 Elkview, WV 25071 • office 304.965.5815 • fax 304.965.5819

January 5, 2016

To Whom It May Concern:

Our company provides pipeline construction and support services to various clients in the energy industry. As a contractor, it is essential to keep our costs low to remain competitive. SIB Fixed Cost Reduction has been very helpful to us, and we would like to recommend them to other companies who could use some help examining and reducing their costs.

We were impressed by the long list of expense categories that SIB has experience in reviewing. We chose the ones that applied to us and SIB's staff quickly got to work reviewing them. In the end, their team discovered several ways to save us money, which added up to more than \$15,000 annually.

We enjoyed working with SIB and we think our experience proves that their work can be valuable to virtually any type of company with regular monthly bills. We would gladly recommend the team at SIB.

Sincerely,