Ivan Smith
FURNITURE
Saving you more on the look you want

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To Whom It May Concern:

Ivan Smith Furniture is a family-owned company operating 48 stores throughout Arkansas, Louisiana, and Texas. In this very competitive industry, our goal is to operate as efficiently as possible and pass on those savings to our customers. In furtherance of that goal, we signed up as a client of SIB Development & Consulting this past summer and we have had a very good experience with their quick and effective review.

SIB started the process by listening to our thoughts and concerns, and took the time to understand our business. They were very attentive to our specific circumstances and the existing relationships we have with our vendors and service providers. They took these details into account while conducting their review, and they ultimately accomplished what they set out to do: reduce our expenses without disrupting our operations.

SIB's work will leave our company with lower bills in a variety of service areas: waste pickup, wireless phone service, payroll processing, and even our print and copy machines. I am personally grateful to SIB for providing such a valuable service, and I would definitely recommend them to other businesses.

Sincerely yours,

Trey Smith
Ivan Smith Furniture