



**BMW INVESTMENTS, LLC
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To Whom it May Concern:

BMW Investments has recently utilized the services of SIB Development & Consulting to conduct audits of our IHOP locations. The audits resulted in worthwhile cost savings and were conducted quickly and efficiently with no disruption of our normal activities.

When we first signed up for SIB's services, we expected them to find some minor cost savings for us. We were surprised to find out just how significant these savings actually were. Due to their review, we are now realizing double-digit savings in several fixed cost categories, including a more than 40% reduction in our waste removal costs alone.

Based on our experience with them, I believe SIB Development & Consulting will provide effective, professional services to any company seeking to review its expenses, and especially fixed costs related to telecommunications, grease removal, and waste removal services.

Sincerely,

Sam Salus
IT Manager
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