

To all retailers, business owners, managers, and financial officers:

I would like to take a moment to recommend the great service provided by SIB Development & Consulting, Inc. In my recent experience working with SIB, I was very impressed by their diligence and their results.

My company, **eyecarecenter, OD, PA**, hired SIB to review expenses at our corporate office and 25 Optometry practices located in North Carolina. Based on the program that they presented to us, we anticipated that SIB would be able to get us a better deal on one or two of our vendor services. However, they exceeded our expectations and really hit a home run with their review.

SIB completed the review quickly and efficiently, and presented their findings in a detailed conference call with **eyecarecenter** management. We were thrilled to hear that SIB found us annual savings in the six figures, including huge savings on one of our largest expenses, credit card processing costs.

For any company seeking ways to cut expenses, partnering with SIB is a win-win situation.

Sincerely,



S. Karen Bullock, Finance Director