



# G. F. BUCHE Co.

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August 11, 2014

Tom Loutrel  
SIB Development & Consulting  
796 Meeting Street  
Charleston, SC 29403

Dear Tom,

I wanted to pass on a message to you and your colleagues at SIB to thank you for the work you did and to say it has been a pleasure working with you. The whole process has been a good experience for G.F. Buche Company.

As you know, we are a family company with a long and proud history, and we're in business for many more reasons than just making money. But like any business, we want to make sure our costs are under control, and we thought SIB could provide some valuable insight in that area.

Your team did a good job thoroughly examining our monthly expenses and looking for opportunities. We weren't interested in making any drastic changes, and your team respected that. In the end, you managed to uncover some billing errors and lower our pricing, all while keeping us with our current vendors.

The project went just as we would have hoped. Overall, it was a validation of our current service plans and practices, since SIB found most of our expenses to be comparable to other businesses in the region. But you still achieved enough savings to make it worthwhile. Thanks again, and I will be sure to recommend your services to others in the grocery and retail industry.

Best regards,

RF Buche  
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