



BARNES

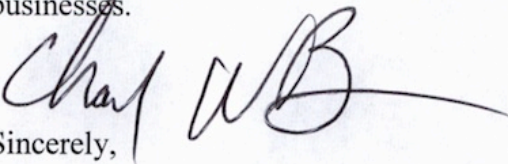
HEALTHCARE SERVICES

To Whom It May Concern,

SIB Development & Consulting Recently completed a review of Barnes Healthcare's fixed cost expenses. Every business tries to save money and we are no exception. So after hearing about SIB's process and realizing that it wouldn't cost us any money up front or much time at all, we decided to give it a try.

Signing with SIB has been a great decision; they have found a ton of savings for us in our waste and telecom spending categories in a variety of ways. They found us credits that were due to us, removed services we were paying for, but didn't need, and negotiated lower rates. And knowing that SIB is monitoring these new rates on an on-going basis means our staff can focus their efforts on other work.

After the success we've had, I wouldn't hesitate to recommend the SIB team to other businesses.


Sincerely,