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To Whom It May Concern:

When our staff met with SIB Fixed Cost Reduction last fall, we were very impressed with their qualifications, and we knew they could be of assistance to Manor College. We quickly signed up to undergo SIB's review process, and the outcome has made a positive impact on our finances.

SIB took the lead in reaching out to our vendors and service providers, and succeeded in negotiating much lower rates compared to what we had been paying. Thanks to the multiplier effect of continuous monthly savings, the benefits of SIB's review start to make a big difference when you consider their impact over the course of several years.

We understand that SIB's typical client is a larger organization in the private sector, often with multiple locations, and Manor College is a little different. However, the fact that they could apply their process and find savings for us means that SIB's business model is well-suited to virtually any type of company or organization with regular monthly expenses. Their review process was valuable and worthwhile, and we would recommend them to other colleges, universities, and similar organizations.

Sincere regards,